

Prodiance Enterprise Risk Manager 5.3

Background

Prodiance is the newest of the leading spreadsheet management vendors so it has done well to establish itself as a major force within the market. Prodiance offers an integrated suite of products that spans the entire spreadsheet management lifecycle, from discovery and risk assessment, to remediation, monitoring and control, workflow and collaboration. The Prodiance Enterprise Risk Manager system offers full support for spreadsheets and Access databases, and the company has a SaaS offering in the works. There are three optional approaches to spreadsheet monitoring and control that you can take: non-invasive monitoring of changes only, exception reporting (for example policy violations), or cell-level security and locking with role-based access control. This sort of flexibility is necessary to support the differing requirements that exist within and across organisations. Prodiance is repository agnostic, so spreadsheets and Access databases can reside on existing file shares, in SharePoint document libraries, in third party document management systems, or in a hybrid environment. If files on network shares need to be migrated to SharePoint, for example, this can be done through Prodiance Link Migration Manager, which ensures that all links remain valid. The product can run under VMware or on the Microsoft Virtual Server for virtualisation purposes.

Focus

Prodiance has its U.S. headquarters in Silicon Valley and European headquarters in London, with regional offices in The Netherlands, Chicago, New York, Philadelphia, and Shanghai. The company has a network of SI partners providing global sales, services and support. Prodiance has a direct sales model but also sells through a variety of OEM and reseller channels. While open to all industry sectors, the company has been particularly successful in the banking, capital markets, insurance, manufacturing, energy, and professional services markets. The company has partnerships with leading audit firms, and is closely aligned with Microsoft as both a managed partner and Gold Certified Partner.

Services



Prodiance offers a full range of professional services, and 24 x 7 support is provided based on the company's global presence. Prodiance also offers a variety of assessment, advisory, and remediation services as well as training on spreadsheet development best practices. It was the first vendor in this space to introduce a portal focused on end-user computing best practices

Company Details

Prodiance Corporation

6612 Owens Drive
Pleasanton
California, USA

Phone: +1 925 460 9191

Web site: www.prodiance.com

Email: contact@prodiance.com

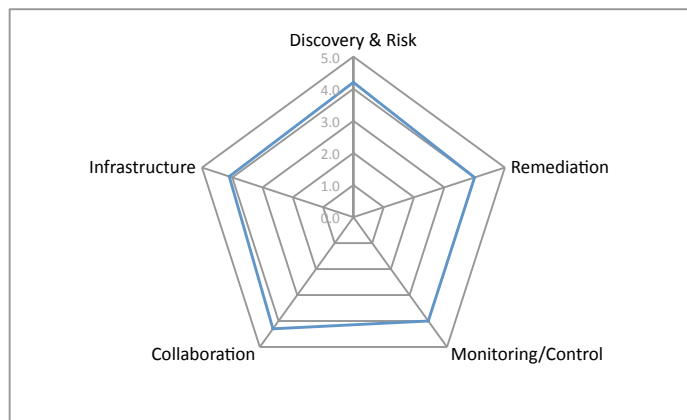


Figure 1: Spreadsheet Management Requirements (scale 0 to 5)

(<http://endusercomputing.org>), and has since rolled out social media tools including Twitter feeds and a professional networking group on LinkedIn.

Customers



Prodiance currently has over 80 blue chip customers, all of which have deployed the company's enterprise solution (which may not always be the case when it comes to rival suppliers), including a number of customers that have completed global rollouts across multiple geographies and business functions.

Summary



Apart from its strong policy control and enforcement capabilities (whether preventative or detective) other major aspects of Prodiance Enterprise Risk Manager include its fraud controls, special remote reporting tools for auditors, easy set-up and configuration, graphical visualisation techniques (which we especially like), ease of use, and the product's advanced workflow capabilities. It is also important to stress that Prodiance sees spreadsheet and EUC (end user computing) not just as a discipline in its own right but also as a part of the wider enterprise risk market. Put all these things together and you can understand that Prodiance is a leader in this market despite being the newcomer.

Philip Howard—Research Director, Data Management